



30 years of Credit and the Annual Credit Law Conference

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Financial Services and FinTech

Today's Topics

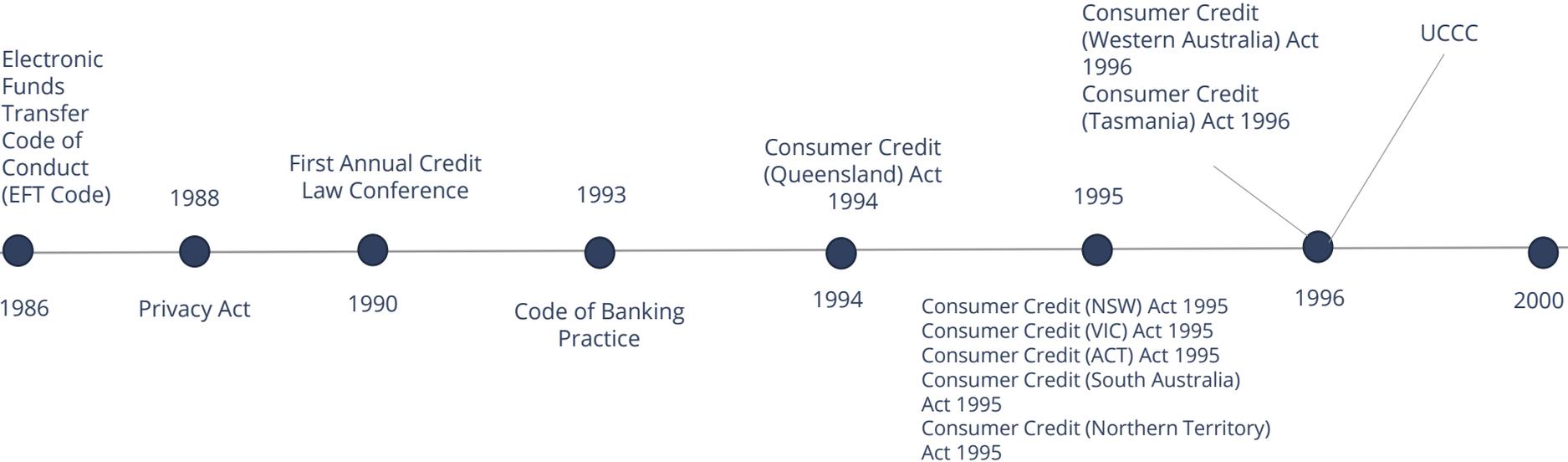
- 1990 - First Annual Credit Law Conference
- 1993 - Code of Banking Practice
- 1994 - 1996 - State and Territory Credit Acts
- 1996 - UCCC
- 2009 - NCCP Act
- 2010 - Unfair Contract Terms
- 2014 - Credit Reporting
- 2017 - Banking Royal Commission
- 2018 - AFCA
- 2018 - Open Banking
- 2019 - Product Intervention Powers
- 2019 - Design and Distribution Obligations
- 2020 - Responsible Lending changes
- Key cases and penalties
- Predictions for the future



Wild west to Handmaid's tale...



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NCCP ACT

Australian Credit Licence (ACL)

- Credit industry participants must have an ACL
- Mandatory external dispute resolution
- ACL obligations similar to AFSL
- Exempt activities (eg point of sale retailers)
- ACL holder “credit representative” – similar to AFSL “authorised representative”

Responsible Lending

- Applies to ACL holders (other than intermediaries) and their credit representatives
- Make reasonable enquiries about borrower’s requirements, objectives and financial situation
- Assess whether credit contract is “unsuitable”
- Document disclosure requirements

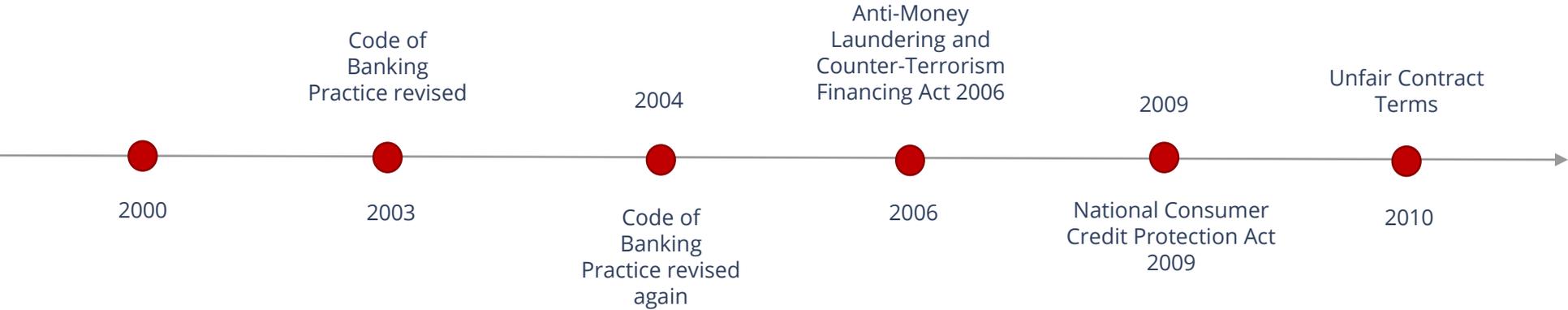
National Credit Code (NCC)

- Regulates credit provided for personal / household / domestic purposes or residential property investment
- Consumer leases
- Form and content of credit contracts and pre-contractual disclosure
- Restrictions on enforcing rights under credit contracts and leases.
- Related sale and insurance contracts

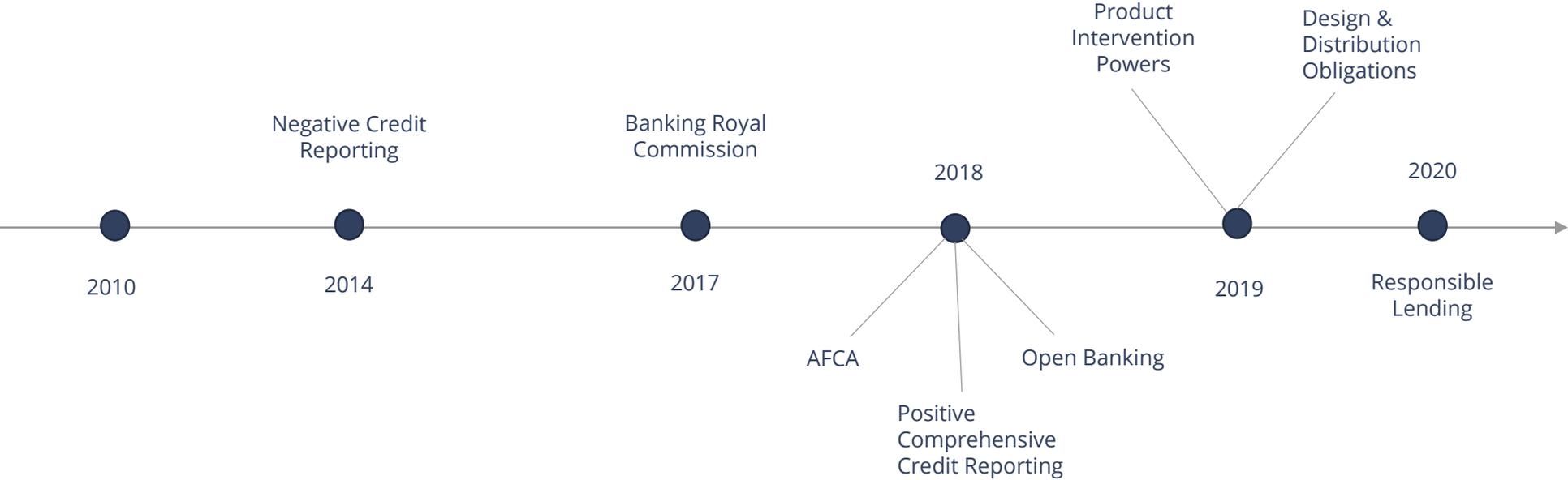
Penalties

- Extensive civil and criminal penalties for failure to comply with:
 - ACL obligations
 - responsible lending
 - NCC obligations
- Extensive ASIC powers eg:
 - ACL conditions
 - Suspend or cancel ACL
 - Enforceable undertakings
 - Infringement notices
 - Ban on engaging in credit activities

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Responsible Lending

- Contentious area in the credit law space
- *ASIC v Westpac* case
- Treasurer Josh Frydenberg announced overhaul of responsible lending laws

**ADIs will need to
comply with APRA
lending standard**

**Key elements of APRA's lending standards will
be adapted to apply to non-ADIS, but these
will be regulated by ASIC**

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Rise of regulators

→ Regulators' powers have strengthened, armed with greater enforcement capabilities and bigger civil and criminal penalties

→ ASIC

why not litigate?

PIO

Enforceable guidance

→ AUSTRAC

Biggest penalties in Australia

Importance of AML/CTF Program

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Key cases and penalties

| Year | Financial Firm | Penalty | Regulatory body |
|------|---|--|-----------------|
| 2015 | The Cash Store, Assistive Finance Australia | \$18.975 million | ASIC |
| 2016 | Nimble | \$1.5 million and \$50,000 contribution to Financial Counselling Australia | ASIC |
| | BMW Finance | \$77 million | ASIC |
| 2018 | CBA | \$700 million | AUSTRAC |
| 2019 | Westpac | \$9.15 million | ASIC |
| 2020 | NAB | \$57.7 million | ASIC |
| | NAB | \$15 million | ASIC |
| | Westpac | \$1.3 billion | AUSTRAC |

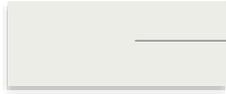
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Predictions for the future – what is next?

2020



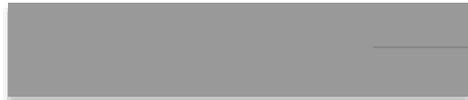
Responsible Lending



COVID-19 financial assistance mechanisms stop



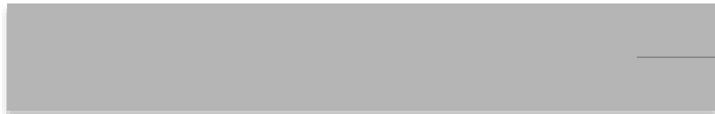
RADI



FinTech



Neobanking



Blockchain and
digital currencies / payments



PiperAlderman

Questions?



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